Minutes of the Trustees Meeting on Sunday 28th November 2019 from 11:00 Held at: The Malthouse, Stroud Green, Standish, Stonehouse, Glos, GL10 3DL



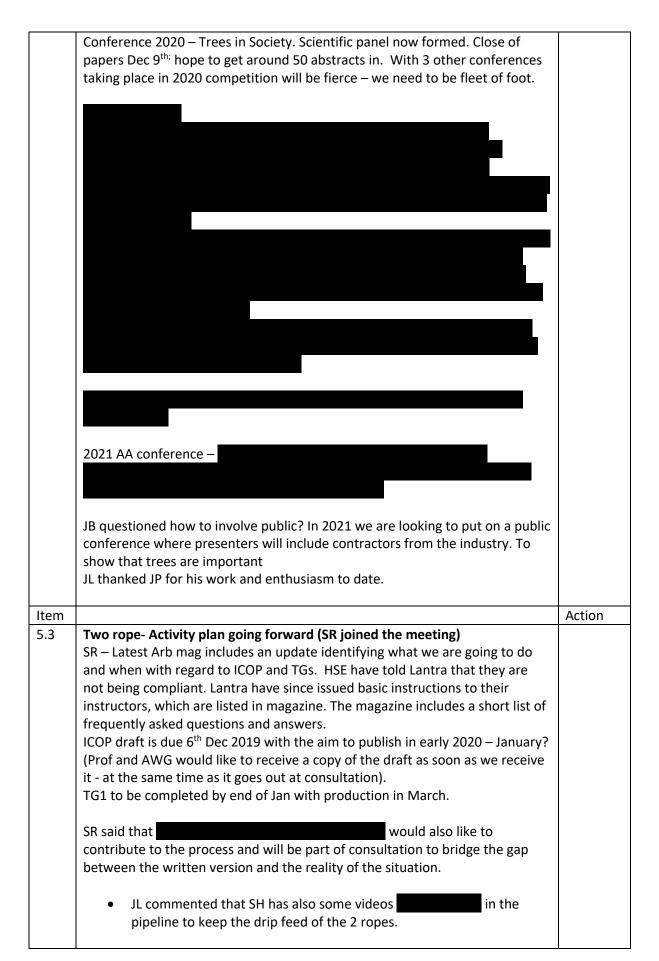
Present:	Jaime Bray (JB) (Chair) Jenny Long (JL) Alan Simson (AS) from 3.1 Ian Murat (IM)	Mike Sankus (MS) Michelle Ryan (MR) Navin Sehmi (NS)	
Apologies:	Keith Sacre, Laurence Vine Chatterton (LCV) (T	Sacre, Laurence Vine Chatterton (LCV) (Treasurer), Alastair Durkin (AD)	
Staff:	Stewart Wardrop (SW) (CEO) Simon Richmond (SR) for 5.3	John Parker (JP) Kate Beamish (Minutes)	

Item	Agenda Item	Action
1.1	Signing of attendance sheet and confirmation of no conflicts of interest	
	Attendance record completed, and no conflicts of interest were identified.	
1.2	Apologies for absence	
	As listed above	
1.3	Election of Vice Chair	
	JB Thanked IM for his support, help and advice in the last year.	
	With the Chair having opened the discussion to all Trustees - MR presented a	
	short summary of what she would bring to the role of vice chair.	
	All trustees voted in favour of MR taking on the role.	
2.1	Minutes of the Board Meeting held on 14 th July 2019	
	Proposed: NS	
	Seconded: IM	
	All approved as circulated.	
	Action points / matters arising that are not on current agenda.	
	 6.3. JL – met with SW and membership team to discuss telephone 	
	sales. Additional resource is in place as is a membership plan.	
Item	Agenda Item	Action
	 6.3 MS asked for an update on the demographic data. SW said that 	
	the data has been collected for over 100 people. JP confirmed that	
	the data collection process is also in place for next year.	
	 7.1 Committee scoping document IM queried his initials against the 	MS
	'Committee Scoping document'. Discussion of scoping document. All	
	agreed that one is needed. It should include the terms of reference	
	for the actual committee i.e. how members are elected, the	
	expectation for attending meetings, claiming expenses etc. The actual	

Item 3.2	Journal carried (February 2019)	SW
Item		
	Agenda Item	Action
3.1	ISA Review (from July 2019)	
3	Carried Forward Items	
	 Action points / matters arising that are not on current agenda. MS put forward the idea that questions need to be put forward in advance of the AGM and this needs to be enforced - All agreed AGM needs to be in a presentation slot so that attendance is improved. JP to investigate. 	JP
2.2	Minutes of the Board Meeting held on 9 th September 2019 Proposed: MS Seconded: MR All approved as circulated.	
	 the reliance on the trustee to take any key ideas forward as and when required. MS to draft. 3.2 Guide for trustees. SW has a document that had been previously circulated. Alan is going to be asked to review his experience of becoming a trustee we will then take any appropriate actions taken. 3.2.2 MS asked for an update on the online voting. SW confirmed that it's ready to go and will be trialled soon (Election Buddy) 3.2.3 MS questioned why the ISA are not promoting joining the AA on their website? SW is dealing with this. 4.2 MS asked for a Branch manual update. SW advised that the revised manual went out in Aug. 5.1 MS enquired about the employee handbook. SW said it has gone out to staff and he will forward copy to trustees NS – asked for an update regarding ICOP in AOB. SW said draft ICOP is due by 6th Dec 2019 and should be published next year 	SW

3.3	Vice Presidents (November 2018)	
3.4	Committee Scoping Document (from November 2018) See 2.1 above	
4	Finance 2019 JB signed the Board of Resolutions for the Branch accounts (Northern, East Anglia, Cornwall and Thames and Chiltern).	
4.1- 4.3	 Performance v Budget 2019 YTD / Balance Sheet/ Cash and Debtors SW stated that the current forecast indicates that we should be on budget at end of year. At the last BRG meeting it was agreed to carefully manage cashflow during the first quarter of 2020 ; if it remains on track the balance on the loan (~£60k) could be repaid - we will then be debt free. JL – queried the high admin total of £81k. SW confirmed that it included Oomi rolling membership costs, Netsuite, insurance, phones and general admin costs. Aged debt is £9k with total debt being £30k. JB on behalf of board thanked the AA team for their hard work. 	
5	Operational Activity	
5.1	CEO Operational Update	
		sw sw

Item	Agenda Item	Action
5.1	 MS noticed that on photo from the conference the primary sponsor (Bartletts) had the old logo on vans. SW to follow up. 	SW
	 NS requested minutes for scheme assessor meeting. 	SW
	Climbing competitions	
	 If fees are paid via employer, then climbers need to use two ropes NS asked is it possible to get paper trail discounts for ACs? SW to investigate. 	SW
	ICOP and TG 1	
	 MS requested that AWG and the Professional Committee get to review the documents before they are published. 	SW
		SR/SW
	Branches	
		JL
		SW
	Membership SW 5% paid membership growth has been reached for 2019	
5.2	John Parker – Technical Report (after 4 months in role)	
	JP has attended numerous AA events, Welsh and East Anglia branch events, Arb knowledge, BTI, Trees and climate change and Trees for Beginners, Student Conferences x 2, Aspiring consultants' day etc.	
	JP now active on the follow - International Year of plant health (2020); DEFRA die back group; various International tree conferences. JP also involved with AA political outreach activity with 3 main candidates for Stroud having visited	
	HQ. JP has met with Lord Framlingham. Note - JP is an Independent local councillor on the Stonehouse council ideally	
	placed to engage with community outreach projects – tree walks, planting trees with school children, climate action groups.	



5.4	BRG September Agenda & Action Points	
	Noted	
6	Committee Penerte	
O	Committee Reports	
6.1	Education and Training	
		0.44
	Ian Murat will represent trustees on E&T committee going forward; SW to advise Steve Westmore.	SW
6.2	Professional Committee	
0.1		
	SW to circulate details of the 2019 complaint history – for information as part	SW
	of the February board papers	
Item 6.3	Agenda Item Media & Communications	Action
0.5		
	JL gave a short update as to the recent, very positive M&C meeting held at	SW
	AAHQ. Minutes are to be circulated ahead of February Trustee meeting.	
7	For Discussion and Decision	
7.1	Budget 2020	
/.1	budget 2020	
	SW presented and explained the budget for 2020.	
	Various questions asked	
	• IM - RC scheme cost breakdown – circulate to trustee with Feb board	SW
	information.	sw
	 Forestry commission stand delegate charged for conference access – CEO to check 	300
	 APF2020 – can arb area sublet plots – CEO to check 	SW
7.2	Strategy 2021-2023 Planning Process	
	A succed is a second as a second by CEO decourse and	CM
	Agreed – proceed as per the CEO document	SW
7.3	Draft Meeting Dates and Venues Schedule 2020	
	Trustee meetings –	
	February – TCPA, London	
	May – Reading – venue to be determined by CEO July – Strategy day – Hotel near HQ	
	Sept – Conference	
	November – AA HQ	
7.4	Trustee Representation on industry bodies i.e. DEFRA	
	Agreed proceed as par the CEO decument	SW
	Agreed – proceed as per the CEO document	500

8	 AOB Schemes – ISO9001 status – One day AWG event – soft skills themed – policies and procedure examples of how it improves business performance backed up by examples. (i.e. Diversity/inclusion) 	sw sw sw
9	Items determined to be confidential – All identified by the CEO Staff/budget/ ISA/AOB	
	For information Next meeting – 27 th February 2020 - London Venue	

Distribution: All Trustees, CEO and Finance Manager